PURPOSE	
DURATION	
DELIVERABLES	
WHAT'S INCLUDED	
External Threat Exposure Management	
Initial Security Posture Summary	
Asset Management and Device Centric Contextual information	
External Vulnerability Management - outcome driven	
Action Driven: Port Monitoring and Alerting; Hardening of critical systems deviation and alerting, inventory and alerting.	
External Network Management and alerting	
External Penetration Testing External Applications Level Penetration Testing	
Executive Management Visibility and reporting	
Integration readiness	
Tuning & Optimization	
Service interaction	
SKYWATCH OS	
SKYWATCH Mobile App	
Educational Services and Client Engagement Training	
SKYWATCH OS POWERED APPLICATIONS	
Cloud Application Protection and Risk Management (CAP)	
Information Protection (DLP) Solution Internal continuous penetration testing and vulnerability management (CPT) - outcome driven	

Not suitable for remediation planning or compliance evidence

SKYWATCH SNAPSHOT [-]	SKYWATCH BEGINS POV		
Initial Visibility	Proof-of-value with actionable insights		
1 week	1 month		
One report	Measurable outcomes; Executive Dashboards; Guided Remediation Prioritization; One Full Debrief session with executive summary.		
External one scan and threat intelligence information (limited scope)	Extended, curated results		
Limited summary	Dynamic dashboards, findings, reporting (limited)		
-	-		
-	One scan per week for discovery and vulnerability testing, workflow, investigation and recommendations.		
-	-		
-	Complete visibility, real-time, no alerts		
not included	optional - available as add on		
not included	optional		
Report	Limited visibility content and one full report		
-	no integration/tuning		
-	-		
-	3 guided sessions of 1 hour each		
-	Partial exposure to workflow		
-	-		
-	Introduction to SKYWATCH course		
-	-		
-	-		
-	-		

SKYWATCH BEGINS
External Continuous Threat Exposure
Management with optional additional
services
12 months or multi-year
7x24x365 Monitoring, Detection and
Response of External attack surface
position and validation.
Complete and Continuous
Dynamic dashboards, findings,
reporting (continous)
Fingerprint, Applications,
Vulnerabilities, Threats, Risk
Full and continuous workflow with
tracking, escalation, follow up and
remediation support
Fully managed and integrated
alerting
Complete visibilitity, actionable
information, alerts
quarterly
optional
Full access with CISO/CIO
dashboards, on-demand and
monthly/quarterly curated reports
full integrations available
Adaptive tuning based on device
context and risk trends. Inventory
baseline, Device Context, Threat
Intelligence customization,
SKYWATCH customization
Full 7x24x365 monitoring, change
management, incident response from
GLESEC OPS CENTER
Consolidated Dashboards;
Operational Efficiency and Kanban-
driven analysis
Included
Executive, Risk Management,
Administrator and Introduction to
SKYWATCH courses.
SICT VVATOLI COUISES.
Optional / maturity model
Optional / maturity model
Optional / maturity model